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Pamela Craig, Vice President of Community Services
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John A. Reid, Vice President of Fund Development

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2016 Annual Report

Individuals empowered to live the lives they want through personalized, compassionate healthcare.

Our sincere thanks to Dave Myers for his 24 years of leadership as MCPN’s President & CEO!
2016 was a year of changing landscapes and our successful ability to respond and meet those challenges. As the organization navigated the waters of change, we also successfully navigated the growth of our clinical service lines, including a significant increase in patients, encounters, clinical providers, and the opening of new locations.

### ANNUAL GROWTH

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<thead>
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<th>Encounters</th>
<th>New Patients</th>
<th>Clinical Providers</th>
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<td>0</td>
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**ANNUAL FUNDING SOURCES FOR 2016**

- Patient Generated Revenue: $24,921,298 (59.5%)
- Federal HHS grant-Uninsured: $9,450,745 (22.6%)
- Other Federal Grants-Services: $382,740 (0.9%)
- Non-Federal Grants: $6,635,407 (15.8%)
- Other Income (inc charitable donations): $486,939 (1.2%)

**TOTAL**: $41,877,129

Our Mission is to Partner with the Community to Provide Excellent, Culturally Sensitive Health Services to Meet the Needs of Each Individual... *Every Touch, Every Time.*
2016 brought on the opening of three new health center locations: **Aurora Health & Wellness Plaza**—a project made possible by the Health Resources and Services Administration (HRSA) and The Colorado Health Foundation, **Fitzsimmons Crisis Services**—a crisis stabilization program established through Senate Bill 13-266, in collaboration with Aurora Mental Health Center, and **Jefferson Plaza Family Health Home**—a partnership with Jefferson Center for Mental Health, through grant funding from the State Innovation Model. These openings allowed MCPN to increase access on both the east side and the west side of our system, resulting in a 17% increase in patients seen in 2016.

### Programs & Projects

With the growth in patients came the continuance and initiation of programs to help address various health disparities, including:

- **Refugee Health** – Screened and established primary care for 75% of incoming refugees into the state
- **Aurora Community Outreach Team (ACOT)** – Medical outreach to homeless individuals in the City of Aurora
- **Presentations at National and Local Conferences**
- **Project ECHO** – A national grant through the National Association of Community Health Centers (NACHC) that establishes a learning community designed to assist health centers in increasing the availability of culturally responsible care for the LGBTQ population. MCPN was one of ten Community Health Centers awarded grant funding for the project. As part of the ongoing efforts to eliminate health disparities experienced by this population, MCPN began the initial phase of Sexual Orientation and Gender Identity (SOGI) data collection and training. Through this effort, frontline staff and medical assistants are trained on LGBTQ issues and MCPN began offering transgender care as part of the continuum of primary care efforts at Jefferson Family Health Services Center in Wheat Ridge, Colorado. MCPN also added a clinical outcome measure to heighten these efforts and are seeing improved results.

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### 2016 KEY FACTS

**Total Patients Served**

50,502

**by AGE**

- 3% Under Age 1
- 7% Preschool (1-4 y.o.)
- 22% School Age (5-17 y.o.)
- 39% Young Adults (18-44 y.o.)
- 24% Adults (45-64 y.o.)
- 5% Senior Adults (65+ y.o.)

**by INCOME LEVEL**

- 64% at or below poverty level
- 27% between 101-150% of poverty level
- 9% above 150% of poverty level

2016 Federal poverty guidelines: $11,880 annual income for single person; $24,300 for family of four

**by INSURANCE TYPE**

- 40% No Insurance (includes self pay, sliding fee scale, CICP)
- 49% Medicaid
- 6% Medicare
- 4% Private Insurance
- 1% Colorado Child Health Plan Plus

1 in 4 Medicaid patients receives care at a Colorado Community Health Center (CHC)
2016 KEY FACTS

PATIENTS SEEN

Medical
45,946 patients / 138,896 medical visits
Mental Health & Substance Abuse
6,331 patients / 11,335 service visits
Case Management & Health Education Services
8,552 patients / 16,308 service visits
Dental
14,649 patients / 32,357 dental visits
Pharmacy
3,975 patients / 45,181 prescriptions filled
School Based Health Education
4,900 students / 26,222 encounters

Well Child Care & Adult Preventative Care
Cardiovascular Care
Diabetes Care
Obesity Care
Dental Care

Charity Care provided in sliding fee discounts
Wellness Plaza in Aurora

Direct Service Staff
48 Medical Provider Positions
13 Dental Provider Positions
30 Mental Health Specialists
61 Enabling personnel (case managers, education specialists, care coordinators, etc.)

Other Key Facts
6% of patients get care at a school-based health center
24% of patients are homeless or at risk of homelessness
116 different languages are spoken by MCPN patients

Clinical Integration
One of the greatest impacts at MCPN in 2016 was our integration and collaboration efforts. These innovative initiatives focused on three specific lanes:

1. Expansion of Oral Health Services: This innovative process involving screenings, fluoride varnish, placement of sealants, and referrals to a dental home not only provided critical oral health services and awareness to a culturally diverse and financially burdened population within Jefferson County, but also enhanced the ability to market MCPN and to refer patients for comprehensive medical care. The school-based oral health program was also expanded to Adams and Arapahoe Counties.

2. Jefferson County Public Health and Tri-County Health: These budding relationships have allowed for the establishment of an oral health program within the Women, Infants, and Children (WIC) sites in our service area. These successful collaborations created the framework to co-locate a WIC service center within the MCPN’s Jeffco Family Health Services Center. This site will become operational in April 2017, and will become the framework for future similar endeavors.

3. Medical, Oral Health, and Behavioral Health Integration: MCPNs has had great success in building models for both Behavioral Health-Medical Integration and Medical-Dental Integration (MDI). In fact, the MDI model has received numerous accolades from federal, state, and foundation grant funders as well as the state primary care association, Colorado Community Health Network (CCHN). These integrative care models greatly impact and benefit our patients and have become a template for the organization to integrate oral health and behavioral health services.

4. Medication Assisted Treatment: In April 2016, MCPN was awarded a grant through the Health Resources and Services Administration (HRSA) to provide Medication Assisted Treatment (MAT) to patients with identified opioid use disorders. To date, 2,400 patients have been screened for substance use disorders via the Screening, Brief Intervention, and Referral to Treatment (SBIRT) tool and 16 patients have entered into treatment through our partners at Arapahoe House, as a result of the grant.

Advocacy & Community Engagement
MCPN has many opportunities to engage community partners in advocacy efforts, including outreach to the communities we serve. In 2016, this included outreach events in partnership with Congressman Perlmutter’s Office and Colorado State Senator Nancy Todd. Additionally, MCPN hosted three Community Health Fairs: An oral health screening event to kick off the opening of Aurora Health and Wellness Plaza; National Health Center Week- an annual event during the 2nd week of August that allows all 1,400 Community Health Centers across the United States to celebrate the good work they do in the communities they serve; and A Crucial Catch Day- an event focused on cancer screening and prevention, in partnership with the American Cancer Society and the NFL.
The continued commitment of our long-time donors and volunteers contributes to the success of these events and we are incredibly grateful for these partnerships.

Fundraising Events

2016 was an exceptional year for MCPN’s fundraising efforts. The 12th Annual Green Tie Gala brought in 53% more revenue than in 2015 and was the most successful Gala on record!

The 12th Annual Celebrity Golf Classic saw similar success, with a 5-fold increase in revenue over 2015, and was also the highest revenue generating golf tournament to date.

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